

National English Springer Spaniel Field Trial Association

Balance Sheet

As of December 31, 2009

	<u>Dec 31, 09</u>	<u>Dec 31, 08</u>
ASSETS		
Current Assets		
Checking/Savings		
100-Checking FNB Longmont	21,770.70	11,900.88
106-Raymond James MM Account	59,438.93	59,420.70
Total Checking/Savings	<u>81,209.63</u>	<u>71,321.58</u>
Other Current Assets		
110-Accounts Receivable	0.00	4,936.00
Total Other Current Assets	<u>0.00</u>	<u>4,936.00</u>
Total Current Assets	<u>81,209.63</u>	<u>76,257.58</u>
TOTAL ASSETS	<u>81,209.63</u>	<u>76,257.58</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
411- Accounts Payable Vendor	0.00	75.00
Total Other Current Liabilities	<u>0.00</u>	<u>75.00</u>
Total Current Liabilities	<u>0.00</u>	<u>75.00</u>
Total Liabilities	0.00	75.00
Equity		
Opening Bal Equity	34,300.00	34,300.00
Retained Earnings	41,882.58	37,807.10
Net Income	5,027.05	4,075.48
Total Equity	<u>81,209.63</u>	<u>76,182.58</u>
TOTAL LIABILITIES & EQUITY	<u>81,209.63</u>	<u>76,257.58</u>

National English Springer Spaniel Field Trial Association

Profit & Loss by Class

January through December 2009

	<u>2008 Field Trial</u>	<u>2009 Field Trial</u>	<u>Operations</u>	<u>TOTAL</u>
Income				
600- Membership Dues	0.00	0.00	3,900.00	3,900.00
650-Trial Entry Fees	0.00	23,800.00	0.00	23,800.00
660-Banquet Income	0.00	2,870.00	0.00	2,870.00
662-Merchandise Sales				
663-Cost of Merchandise	0.00	-1,658.82	0.00	-1,658.82
662-Merchandise Sales - Other	200.00	1,677.50	0.00	1,877.50
Total 662-Merchandise Sales	200.00	18.68	0.00	218.68
664-Fundraising				
664-03 Auction	0.00	2,690.00	0.00	2,690.00
664-04 Raffle Income	0.00	1,042.00	0.00	1,042.00
664-06 Series Sponsorships	0.00	3,000.00	0.00	3,000.00
664-07 Fundraising Expenses	0.00	-175.54	0.00	-175.54
Total 664-Fundraising	0.00	6,556.46	0.00	6,556.46
665-Catalog Sales	0.00	15.00	0.00	15.00
666-Advertising Income	-76.00	2,588.94	0.00	2,512.94
670-Donations	0.00	3,000.00	0.00	3,000.00
675-Interest Income	0.00	0.00	18.23	18.23
Total Income	124.00	38,849.08	3,918.23	42,891.31
Expense				
701- Insurance	0.00	0.00	600.00	600.00
705-Licenses and Fees	4.10	416.50	0.00	420.60
711-Catalog	0.00	2,675.65	0.00	2,675.65
712-Copies	0.00	0.00	186.26	186.26
713-Postage	0.00	0.00	134.45	134.45
714-Meeting Expense	0.00	0.00	296.65	296.65
717-Photography	0.00	1,500.00	0.00	1,500.00
722-Trial Supplies	0.00	458.34	0.00	458.34
723-Portolets	0.00	848.58	0.00	848.58
724-Equipment Rental	0.00	1,753.92	0.00	1,753.92
726-Gunners expenses	0.00	1,284.41	0.00	1,284.41
730-Birds	0.00	9,600.00	0.00	9,600.00
732 Bird Planter	0.00	2,454.66	0.00	2,454.66
735 Awards	0.00	958.39	320.00	1,278.39
740 Participant Gifts	0.00	302.74	0.00	302.74
742 Committee Gifts	0.00	167.70	0.00	167.70
743-Committee Expenses	0.00	1,394.77	0.00	1,394.77
744-Judges Gifts	0.00	1,011.20	0.00	1,011.20
745 Judges Expenses	0.00	2,715.63	0.00	2,715.63
746- Marshal expenses	0.00	164.60	0.00	164.60
750 Hosted Cocktail Party	0.00	5,395.34	0.00	5,395.34
752 Banquet	0.00	3,199.64	0.00	3,199.64

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Cash Basis

National English Springer Spaniel Field Trial Association

Profit & Loss by Class

January through December 2009

	<u>2008 Field Trial</u>	<u>2009 Field Trial</u>	<u>Operations</u>	<u>TOTAL</u>
755- Miscellaneous	0.00	20.73	0.00	20.73
Total Expense	4.10	36,322.80	1,537.36	37,864.26
Net Income	<u>119.90</u>	<u>2,526.28</u>	<u>2,380.87</u>	<u>5,027.05</u>

National English Springer Spaniel Field Trial Association
January 2001 through December 2007

	<u>2002 Field Trial</u>	<u>2003 Field Trial</u>	<u>2004 Field Trial</u>	<u>2005 Field Trial</u>	<u>2006 Field Trial</u>	<u>2007 Field Trial</u>	<u>2008 Field Trial</u>	<u>2009 Field Trial</u>
Income								
600- Membership Dues	0.00	0.00	0.00	0.00	0.00	0.00		
650-Trial Entry Fees	20,400.00	27,400.00	29,600.00	19,400.00	27,800.00	32,800.00	23,000.00	23,800.00
652-Bird Sales	1,480.00	0.00	1,018.00	880.00		930.00	880.00	-
660-Banquet Income	3,655.00	2,940.00	2,370.00	1,450.00	3,270.00	2,670.00	2,650.00	2,870.00
662-Merchandise Sales								
663-Cost of Merchandise	-3,943.10	0.00	0.00	-3,543.42	0.00		(831.50)	(1,658.82)
662-Merchandise Sales - Other	4,102.00	0.00	252.30	2,311.00	0.00		1,030.00	1,677.50
Total 662-Merchandise Sales	158.90	0.00	252.30	-1,232.42	0.00	36,400.00	26,728.50	18.68
664-Fundraising								
664-01 Hat Pool	0.00	0.00	0.00	0.00				
664-02 Calcutta	990.00	1,784.50	2,070.00	1,023.00	789.00	1,466.50		
664-03 Auction	430.00	1,628.00	1,252.95	2,868.00	1,728.00	3,640.00	3,055.00	2,690.00
664-06 Series Sponsorships							3,500.00	3,000.00
664-04 Raffle Income								
664-045 Cost of Raffle Merch	0.00	-1,113.89	0.00	0.00				(175.54)
664-04 Raffle Income - Other	0.00	3,410.00	470.00	2,702.00	2,450.00		1,545.00	1,042.00
Total 664-04 Raffle Income	0.00	2,296.11	470.00	2,702.00	2,450.00	0	1,545.00	866.46
Total 664-Fundraising	1,420.00	5,708.61	3,792.95	6,593.00	4,967.00	5,106.50	8,100.00	6,556.46
665-Catalog Sales	192.00	60.00	0.00	30.00	60.00	50.00		15.00
666-Advertising Income	3,804.00	3,908.00	4,117.00	2,989.00	2,913.00	1,775.00	2,746.00	2,588.94
670-Donations	1,900.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	2,000.00	3,000.00
Total Income	33,009.90	41,766.61	42,900.25	31,859.58	40,760.00	45,081.50	39,574.50	38,849.08
Expense								
701- Insurance	0.00	0.00	0.00	0.00	0.00	0.00	-	-
704- Grounds Expenses	0.00	1,040.00	1,136.73	300.00	625.00	950.00	2,900.00	
705-Licenses and Fees	93.00	93.50	321.00	299.00	276.00	382.60	434.50	416.50
710-Advertising	258.71	231.81	109.36	0.00			343.86	
711-Catalog	6,283.62	5,783.58	2,615.54	2,250.00	3,215.84	3,827.10	2,252.45	2,675.65
712-Copies	174.00	122.08	167.65	154.55	87.03	147.26	257.80	
713-Postage	138.47	148.46	216.78	144.87	364.07	178.15	183.20	
715-Office Supplies	15.42	36.97	26.24	290.27	113.09	0.00	62.60	
717-Photography	1,223.65	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,500.00
720-Travel	0.00	0.00	0.00	0.00		0.00	-	
722-Trial Supplies	893.54	0.00	0.00	1,024.12		52.84	1,248.41	458.34
723-Portolets	491.95	416.88	474.68	341.12	575.00	702.90	880.00	848.58
724-Equipment Rental						1,256.82	1,277.07	1,753.92
725-Shells	612.00	240.00	569.30	473.13	1,000.00	25.66	1,260.00	
726-Gunners expenses	0.00	465.00	240.00	0.00	2,950.45	802.19	2,895.00	1,284.41
730-Birds	9,304.40	8,128.00	10,720.00	8,325.56	10,684.80	11,138.25	8,123.40	9,600.00

National English Springer Spaniel Field Trial Association
January 2001 through December 2007

732 Bird Planter	1,823.65	3,493.86	1,890.69	816.02	1,400.00	2,638.61	2,400.00	2,454.66
735 Awards	2,910.00	828.64	1,403.39	1,271.58	834.36	1,180.36	499.15	958.39
738 Pins	0.00	50.50	0.00	0.00	0.00	0.00	374.56	
740 Participant Gifts	194.61	557.12	1,183.66	252.31	319.38	283.24	334.48	302.74
742 Committee Gifts	642.00	1,043.74	546.00	881.98	224.99	276.93	237.50	167.70
743-Committee Expenses	595.32	855.56	0.00	401.16	675.16	1,094.61	561.97	1,394.77
744-Judges Gifts	605.00	527.40	704.44	0.00	790.00	546.83	532.17	1,011.20
745 Judges Expenses	2,234.61	2,360.26	2,408.16	3,663.53	2,329.94	2,796.33	1,861.92	2,715.63
746- Marshal expenses	0.00	350.60	0.00	103.58	79.67	114.05	310.25	164.60
750 Hosted Cocktail Party	3,013.10	6,352.65	2,985.13	2,331.44	4,297.26	3,621.82	3,035.45	5,395.34
765-Miscellaneous							150.00	20.73
752 Banquet	2,856.21	4,757.26	2,890.28	2,300.86	5,296.52	4,236.09	4,191.06	3,199.64
754-Lunches	0.00	0.00	0.00	82.29	554.00	668.75	-	
	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>82.29</u>	<u>554.00</u>	<u>668.75</u>	<u>-</u>	<u></u>
Net Income	<u>34,363.26</u>	<u>38,883.87</u>	<u>31,609.03</u>	<u>26,707.37</u>	<u>37,692.56</u>	<u>37,921.39</u>	<u>37,606.80</u>	<u>36,322.80</u>
	<u>-1,353.36</u>	<u>2,882.74</u>	<u>11,291.22</u>	<u>5,152.21</u> *	<u>3,067.44</u> *	<u>7,160.11</u>	<u>1,967.70</u>	<u>2,526.28</u>
Entries								
	136	137	148	97	139	164	115	119
Cost of trial per entry								
Operation of Trial	152.43	160.51	149.32	195.31	179.01	154.31	233.95	210.52
Cost of Catalog net of ad income	18.23	13.69	(10.14)	(7.62)	2.18	12.51	(4.29)	0.73
Cost of Events	<u>22.15</u>	<u>46.36</u>	<u>20.16</u>	<u>24.04</u>	<u>30.92</u>	<u>22.08</u>	<u>26.40</u>	<u>45.34</u>
	192.81	220.56	159.34	211.73	212.11	188.90	256.05	256.59
Proceeds per entry								
Entry Fee	150.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00
Fundraising	10.44	41.66	25.62	67.97	35.73	31.14	67.44	55.10
Merchandise Sales	1.16	-	1.70	(12.71)	-	-	1.73	0.16
Donations	13.97	12.77	11.82	18.04	12.59	10.67	17.39	25.21
Catalog Sales	1.41	0.44		0.31	0.43	0.30	-	0.13
Banquet income net of cost	<u>5.87</u>	<u>(13.26)</u>	<u>(3.51)</u>	<u>(8.77)</u>	<u>(14.58)</u>	<u>(9.55)</u>	<u>(13.40)</u>	<u>(2.77)</u>
	182.85	241.61	235.63	264.84	234.18	232.56	273.16	277.82
Net Inc/Loss per entry	(9.96)	21.05	76.29	53.12	22.07	43.66	17.11	21.23

* 2005 has been restated to include expenses and revenues that were received in 2006 for the 2005 trial.

* 2006 has been restated to include expenses and revenues that were received in 2007 for the 2006 trial.

National English Springer Spaniel Field Trial Association
January 2001 through December 2007

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